

1700 Bent Creek Blvd.  
Suite 200  
Mechanicsburg, PA 17050

April 14, 2025

**PA Health & Wellness (PHW)** is excited to invite your facility to participate in our ***Nursing Facility Shared Savings Program***. This program is designed to incentivize nursing facilities for collaborating with PHW to improve health outcomes, enhance care coordination, and optimize healthcare spending for greater efficiency. The model emphasizes shared responsibility and rewards for the achievement of better health outcomes and quality improvements. PHW has partnered with **Real Time Medical Systems (Real Time)** to track and monitor quality performance metrics in support of this program.

**Please note:** this program is separate and distinct from the pay for performance incentive (formerly known as the Nursing Facility QIP) where nursing facilities can earn up to an extra 1.85% in rates for timely submission of monthly census information, notifications of NFI admissions, and PA 162 forms.

The shared savings program will focus on two primary areas:

1. **Reduced Hospital Admissions:** Decreasing the frequency of medically unnecessary hospital admissions through effective care management, improved discharge planning, appropriate follow-up care, chronic condition management and timely interventions to prevent medically unnecessary hospital visits.
2. **Lower Utilization of Emergency Services:** The nursing facility will improve timely access to care, better management of acute conditions, and enhanced patient education to prevent medically unnecessary emergency department visits by providing appropriate care at the facility.

**To be included in the program for calendar year 2025, you must enter into a data sharing agreement with Real Time on or before June 30<sup>th</sup>, 2025.** Any enrollments with Real Time *after* June 30, 2025 will be eligible for the shared savings program in 2026. Real Time will be provided at no cost to the facilities.

To complete the data sharing agreement with Real Time, please submit an enrollment form: <https://realtimed.com/get-started/phw-program-enrollment/>.

For questions regarding Real Time, please email [connect@realtimed.com](mailto:connect@realtimed.com).

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- For those facilities with an executed data sharing agreement with Real Time, PHW will establish a benchmark on a patient level basis for the total cost of hospitalizations and emergency visits for each nursing facility based on 2024 dates of service. PHW will share the individual nursing facility benchmarks by July 31, 2025.
- If the nursing facility achieves efficiencies in 2025 beyond the 2024 benchmark without compromising quality of care, the savings will be shared between PHW and the nursing facility.
- 25% of the identified improved outcomes achieved in 2025 due to reduced hospitalizations and emergency department visits will be paid to the nursing facility. PHW will distribute any applicable shared savings by March 31, 2026.
- Quality of care will be tracked using Real Time to monitor CARD Score, ADL score, fall history, immunization adherence, diabetes control, and changes in condition.

To support the implementation of the Nursing Facility Shared Savings Program, PA Health & Wellness (PHW) is pleased to invite you to a Town Hall Meeting. In this webinar, we will outline the benefits of the new program, demonstrate the Real Time platform, discuss the enrollment process, and answer any questions you may have. Registration for these town hall sessions can be found here: <https://attendee.gotowebinar.com/rt/3427369505322187614>.

By aligning financial incentives with patient outcomes and quality of care, both parties have a vested interest in improving care delivery, managing more efficiently, and providing better health outcomes for nursing facility residents.

Thank you for your continued partnership and we look forward to serving our Participants in PA together.

PA Health & Wellness